

Niagara County Industrial Development Agency
Project Summary Sheet
Hillman Automotive
Project No. 10-02

Applicant: Hillman Automotive

Location: 6348 Robinson Road, Town of Lockport

Assistance: 10 year commercial PILOT

Description: Hillman Automotive was established in 2000 on Robinson Road in the Town of Lockport. Through the years, the company has expanded from its original 3 employees to 10. In 2005, the company was awarded Preferred Service Provider status by AAA. Hillman also offers quick lube oil changes, New York State inspections, AAA towing and general auto repair.

In order to expand to incorporate the servicing of recreational vehicles and fleet vehicle maintenance, the company proposes to construct a 14,000 square foot facility on vacant land adjacent to their current shop. This is the site of the former Kitchen World warehouse, which burned to the ground several years ago. There are a limited number of RV service facilities in Western New York and none presently in Niagara County. In addition, there are no privately owned fleet maintenance garages in the eastern part of Niagara County. The company seeks to provide a competitive alternative to service providers currently available for these markets. Hillman will also fill another void that exists in Eastern Niagara County by becoming a wholesale tire distributor for tire dealers.

Project Costs:	Land	\$	254,000
	New construction		625,000
	Demolition		10,000
	Road, Utilities, Site Prep		200,000
	Machinery & Equipment		125,000
	A & E		<u>80,000</u>
	Total	\$	1,294,000

Economic Impacts: Employment Current: 10
 Projected New within 2 years: 25

Total estimated payroll Years 1 and 2: \$1,700,000
Estimated Annual Taxes on raw land: \$8,663
Estimated Annual Taxes at completion of PILOT: \$30,785

Staff Recommendations:

- Project is consistent with Agency policy and IDA legislation.
- Agency Counsel has reviewed and approved this request.
- The project is consistent with the current Uniform Tax Exemption Policy
- Project adds new investment and increases the tax base in Town of Lockport and Niagara County
- The project significantly increases new, full-time employment
- The project redevelops a vacant lot in a commercial corridor